

## **Consumer Products Wholesale Buying Guide**



**The Unique Guide To Finding Real Wholesalers**

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# Introduction

## Thank you

I want to thank you for your recent purchase, I appreciate the fact that you have other options when it comes to eBay purchases and I do not take your decision to buy my information for granted.

I'm online daily (and nightly most of the time) researching and helping other sellers. I want you to know if you ever get stuck or have questions please feel free to contact me. I get emails all the time that start off with the customer apologizing for taking up my time but I don't want to give that impression.

I do appreciate the fact that my customers are aware of my time, but I'm here to help, I never want you to feel as if you are bothering me, if I don't have time to respond or I'm busy with a certain project then it may take me longer to respond, or I may get back to you to let you know I will get to your question as soon as I get a chance, but most of the time I will get right back to you. I understand what it's like waiting for an answer.

Again, I want to thank you for your purchase and please [contact me](#) before leaving negative feedback, I have found that 100% of the time there is a solution that can be worked out.

Best of success to you . . .

Geoff

## How much work goes into our lists

Many people have asked me if my lists are just a Google search, and as you will soon find out, my lists go much further than just a basic Google search.

Google is where it all begins, but I have several search terms I use that are not "Ordinary" terms that are commonly used when searching for products at wholesale. You will learn the techniques I use in another part of this guide but for now, we'll just continue knowing that Google is where it all starts.

When I find potential sources I give them a quick review to make sure they are at least a wholesale company, and not just a retailer with discounted pricing. The URL then gets placed into a temporary list, this is the first compilation which allows me to gather as much information as I can find. This is where other sellers will leave their lists, after they're done they just gather the links into a word document or text file.

My temporary list will then get another look where I take a more in depth look at each site. When I have determined they are a true wholesale business, I do a thorough check of the business online to make sure they are reputable.

I don't stop there either, I have an [updates email list](#) where you can sign up for all the updates. When i find new information or changes to the guides I send an announcement to the updates list so you can stay informed.

Each guide I create will become part of this group, and as a customer, I know you will come to see my lists are far superior to those offered by other sellers. There's a lot of hours in research and creation that goes into each guide.

Remember, if you have any questions let me know . . . [Geoff](#)

## **Get on the updates email list**

This list will only be used to communicate updates to the wholesale lists I sell on eBay, no sales pitches, no spam, just updates, and new guides.

As a continued subscriber of this list you will get future guides I sell on eBay for free.

All you need to do is fill out the quick online form, submit the info, then confirm when you get the email confirmation.

[Click here](#) to be placed on the updates list.

# Wholesale Primer

## True Wholesalers

You may have noticed by now if you do a search on any search engine for "wholesale anything" you will be looking at a search resulting in millions of possibilities.

The reason for this is every discount retailer has discovered using the word "wholesale" will get them tons of traffic, but 99.9% of them are far from wholesalers.

Because of this it gets harder and harder to find the true wholesale businesses.

The best way to get past this is to become educated on how the wholesale industry works.

I could write a whole book on this topic, but this information is only designed to give you an outline of the industry.

### **Manufacturer**

At the top of the ladder you will have the manufacturers, those who actually create the products.

### **Direct Distributor**

Sometimes only referred to as the "Distributor", these companies have huge and logistic systems in place to move (sell) massive amounts of products to the many "Wholesale" distributors.

Some manufacturers will only have a few direct distributors at most, their sole purpose is to get the products into the supply chain.

### **Wholesale Distributor**

The wholesale distributor will have more sales options, some will sell directly to retail businesses, others may sell to "wholesalers" and some will sell to both.

Similar to the direct distributor, the wholesale distributor wants to move large quantities of merchandise, as they make their money on volume sales, often times operating on slim margins, they are not interested in small quantity sales.

### **Wholesale**

The wholesaler is where most retail businesses are able to purchase products from. A wholesaler will sell to the retail business in whatever quantities that suit the retail business, often times offering price breaks for large quantities.

In order to get the best price on products, you want to buy as close to the manufacturer as possible, and your ability to get that close will rely mostly on what type of product you are seeking.

Some products, such as electronics are mass produced and the best you may be able to hope for is an account with a "Wholesale Distributor" but even then you will need to be equipped to move a large amount of products. If you prove to the distributor that you are capable of selling the amount required at retail you have a great chance at an account with them.

Other industries such as crafts, may allow you to purchase directly from the manufacturer as these type of manufacturers are not well known for producing large quantities of product, thus they won't have the same requirements as other markets.

One of the quickest ways to finding sources is to start at the top and contact the manufacturer of the products you're interested in carrying. Ask for their sales department, and once you have them on the phone ask them for the contact information of their main distributors. Once you have that information do the same with the distributors, all the way down to the wholesalers.

With this information you can make your own deals with which ever level you can purchase at.

OR ...

You can skip right to the wholesale lists I have provided for you later in this book, but I wanted you to understand how the system worked so if you wanted to source your own products you have more information.

## Getting around the storefront requirements

You will learn real fast when contacting some distributors that they may require a storefront. Many distributors don't want to sell to ecommerce or internet retailers.

This is a major stumbling block for many internet retailers, but it doesn't have to be if you know how to deal around it.

The quickest way around this requirement is to team up with an existing business in the market you are seeking to purchase for.

Let's say you want to carry salon products, this is an industry that has strict sales guidelines from distributors. You could approach a local salon owner, and strike a "Joint Venture" where you combine your purchases to qualify for quantities required by the distributor, and you use the store owners location as the "Storefront" for your account.

The salon owner will benefit too with the ability to purchase in bulk (your combined orders) and it could possibly open new product opportunities the salon owner may not have been qualified to make. There's a good possibility the salon owner may not have known about your source either. Just remember to consult with a legal expert and have a lawyer draw up contracts to protect all parties.

Another way is to create a coop (co op) where you pool the resources of several buyers. This will give you more power and money in order to establish a small storefront in which to qualify.

Sometimes the distributor's reasoning for a storefront may be for other reasons, such as sales volume. Don't be afraid to ask for a chance to prove your sales record, ask the distributor to give you a temporary account based on a certain sales quota. You may want to start with a wholesale company and establish a track record of sales, then move up once you have proven your sales volume.

Whatever you do, don't lie or misrepresent yourself. You won't get far in business with that attitude.

# Wholesale Sourcing Techniques

## Using the search engines

The number one question new ebay sellers have is, "Where do I find products that I can sell on eBay"

One of the keys to success on ebay is to discover what the Powersellers are doing to obtain sales, and one of the things that most Powersellers know how to do is "Find Products"

I'm sure you have seen all the "Wholesale Directories", "Dropship Sources" and many other "Secret Directories" for sale on ebay and you have probably found that most of them have been outdated and useless.

How many other potential sellers do you think have purchased the same directories, and how many times have you clicked on a link to find the link was no longer active, or the site had disappeared?

So, in this guide, even though we are providing you with the best real live wholesale sources, we are going to provide you below with something far more valuable than a list which will soon go out of date.

I believe it is far better to teach you HOW to find your own products. Knowing how, will give you the knowledge to locate sources that are not saturated with eBay sellers, and you will never be at the mercy of some outdated directory. In fact, you will find so many sources that you could start your own directory.

NOTE: I have created my own wholesale lists using this same technique, one of them most likely came bundled with this report. By the statement above one may think I am admitting that my own "Wholesale List" is not any good, but I'm not saying that.

Most guides are just thrown together without the creator taking any time to really verify the links and check them out. That is not the case with my lists, however they can suffer from over saturation.

That is why I wanted to include this report. When you learn this technique you won't have to rely on wholesale lists anymore.

Without further delay lets show you how to find your own products.

### 5 Steps

Your doorway into the world of endless supply only involves 5 simple steps:

1. Open up your favorite search engine, (I always use Google).
2. Copy a search term from this report.
3. Paste the term into the search box at the search engine.
4. Press the submit button.
5. Set a time limit - failing to do this step will result in endless hours as you get lost in product sources galore. You will soon find that you have a limitless number of great sources

Be sure to read the tips section at the end of this section to learn how to get the best results from your searches. Use these tips to find specific products related to the items in the eBay auction title you purchased this report from.

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### Search Terms

### Payment terminology

Payment: BY T/T in advance  
(this will result in many overseas sources, and the T/T stands for "Telegraph Transfer"  
or a wire transfer)

Payment terms  
purchase order  
LOC or Line of credit  
shipping FOB  
Payment: net 30  
container load

### **Dealer Searches**

dealer information  
dealer signup  
dealer application  
dealer account  
dealer authorization  
dealer discount  
dealer pricing  
dealer price list  
dealer wanted  
become a dealer  
dealer only  
attention dealers

### **Distributor Searches**

distributor information  
distributor account  
distributor signup  
distributor login  
distributor application  
distributor authorization  
distributor discount  
distributor pricing  
distributor price list  
distributor wanted  
distributor only  
become a distributor  
attention distributors

### **Reseller Searches**

reseller information  
reseller account  
reseller signup  
reseller login  
reseller application  
reseller authorization  
reseller discount  
reseller pricing  
reseller price list  
reseller wanted  
reseller only  
become a reseller  
attention resellers

## Misc. Searches

manufacturer rep  
wholesale application  
wholesale account  
Independent Representatives & Distributors  
wholesale distributors  
authorized wholesale distributors  
authorized distributors

## Quotes work better with these

“apply for distributor”  
“We do not sell to individuals”  
“We only sell to retailers”  
“wholesale only”  
wholesale buyers only“  
“we do not sell retail”  
“\$200 minimum order”  
“no retail sales”  
“no public sales”  
“we do not sell to consumers”  
“retailers only”  
“resale license required”  
“tax id required” ( you will also get the “no tax id required” stay away from these sellers)  
“sold by pallet”

## Tips for best results

I usually start my searches using quotes, as this will narrow your search to exactly what is in the quotes, but you should also try searching without quotes to see if there are any different results. I listed both quoted and non quoted terms because that was how I obtained the best results, but that doesn't mean you shouldn't try it the other way.

When you are looking through the results, pay attention to terminology used at the sites that are relevant to your search, these terms can be used to find more sites and sources that you may have missed.

When researching this terms you will soon have a HUGE source of companies that sell online. Another example would be using the terms – ‘attention resellers’

Take a look at this website - [discgear.com](http://discgear.com) and you will notice the words ‘Attention Resellers’ is used to give the resellers a place to login. If you look around the page, you may be able to find other terms as well.

Using that technique will give you an endless supply of search terms and will teach you to pay attention to the pages that you find good sources from. It's all about re-training your brain to look for specific details on websites that will help you locate your own products.

If there is a specific product you are looking for try placing the product (name, brand, etc.) in front of the search term; many times you will find it narrows the search to the product you are seeking.

Another thing to look for is any term that is used to specify their sales, such as “no retail sales” or “we only sell to retailers”. Statements like that will be easy to spot and are used by the companies that you will get the best deals from.

Some of the quoted terms can be changed around or made more specific to your desired search. An example, “\$200 minimum order” can be changed to reflect what ever price you

would like to find as a minimum order. Or the 'Payment: net 30' term, change the 30 to what ever term length you want to find, like 45, 90 etc.

Remember, that you will need a resellers permit / license or state tax ID in order to purchase merchandise from most if not all of the sources you find, and many will have minimum order requirements.

See the US Tax ID Links later in this report to get to your state's information quicker.

I hope this report has opened a whole new world to you, and please let me know what you thought of it.

## Trade publications

Trade publications are a perfect way to source products that many people in the main stream Internet retail market often times overlook.

Many wholesalers simply do not have websites, or if they do they may not be listed on the major search engines.

These trade publications will have advertisers that are trying to reach the retailers, and it's these advertisers that can be your next BIG source.

As an example, I located a source of fine jewelry in a [trade magazine](#), this fine jewelry wholesaler has a website, but it's not one that is indexed by Google. This wholesaler has made a special point not to get indexed by Google, and I found out it was a supplier of a few of eBay's top jewelry Powersellers.

When I contacted the wholesaler the owner was shocked I found his website, he had forgotten he placed an ad in the trade magazine, but the part he didn't realize, he never promoted his web address, I just placed the name of his company as a web URL and discovered they had a website.

Many trade publications are free just for filling out a short survey about you and your business, they are collecting demographics to supply to their advertisers. Don't fear this collection, the data they are collecting is not identifiable to you. They give away the magazine to get this data so they can tell their advertisers who is reading their magazine. The advertisers are where the magazines make their money.

A great place to locate trade magazines is at .... <http://tradepub.com/>

Here are some more resources for trade research.

<http://verticalsearch.com/>

<http://www.mercurymagazines.com/>

<http://www.newsdirectory.com/magazine.php?cat=9>

<http://www.mediafinder.com/>

<http://www.freetrademagazinesource.com/>

<http://www.traveltrade.com/>

## Yellow pages

Believe it or not, the Yellow Pages can be a great resource for products, and even though your local Yellow Pages would work, I'm going to direct you to the online version of the Yellow Pages. (used to be SmartPage.com)

<http://www.yellowpages.com> for the USA

Or

<http://www.yell.com> for the UK.

When you go to that site, enter in the zip code of the city you want to search, I used a zip code in Portland, OR. (it's where I'm from so I'm familiar with the city) a zip in Portland is 97220 and I made sure the business category was checked and I entered the letters ... mfr ... in the search box.

Doing this displayed a huge list of categories that have wholesale - manufactures listed. Each category will have a number displayed next to it indicating how many companies are listed in that category.

The possibilities are endless here, as you can search every major city and uncover a huge number of sources.

## BRAND NEW -- Use this technique to find suppliers

Something I stumbled upon when doing the research for each of the sources was a reputable website you can use to locate just about anything you want to purchase at wholesale.

I'm talking about the [Better Business Bureau](https://www.bbb.org) (BBB)



Once you get to the [bbb.org](https://www.bbb.org) website click on the business link on the left side (see image above)

You will be taken to a search page next, where you want to select the "Type of Business" search box. As soon as you start to type the word 'wholesale' you will see a box pop up with an auto-fill,

Go ahead and select the "Wholesalers & Distributors" option as you see in the next image.

Next you need to enter in a postal code, I used 97223 (Tigard, OR) as that is where I grew up and it's part of the Portland, OR. metro area which will have more results than where I live now (Meridian, ID.)

You can also select from the miles drop down to max your search out at a 50 mile radius search.

Then when you click the search button you will be presented with results like the image below.

Notice how the results will also show you what type of business is in the results.



Some listings will have a website (you will see which ones do) and other don't, but you will also see those businesses that are members of their local BBB.

If there are any companies with complaints, you will see them at the top of the list in a yellow shaded box.



If you go back to the advanced search page, and select the company name search box and enter the word distributing in the box, don't choose any state or other parameters, just click search and you will see that is another way to find sources. Every company in the resulting search will have the word distributing in it's name.

You can do the same thing for any word that may be in the business name, such as wholesale, or distributor.

I don't know of anyone else who is teaching this technique, and I just recently stumbled upon it while creating this guide.

Have fun and you might want a few cups of caffeine because you'll be there a while looking over all the wholesale sources you have just discovered!

## Contacting manufacturers

When contacting manufacturers be prepared to be persistent, as you will run into more roadblocks than any other industry, but those who persist will end up with the best products at the lowest prices.

When you contact a manufacturer be prepared for several transfers. You ultimately want to talk to the sales department, but often times the people taking your call may not get you to the right person at first.

You're going to be asked "How may I direct your call" and then you tell them you would like to speak to their sales department. If you're asked why, or what it is in regards to, let them know you're a new retail business going through the business planning stage and would like to carry their products, and you're trying to locate the proper wholesale contacts. You want to know who their direct distributors are.

Once you get the list - remember you may have to call several numbers before you get the right contact - you are then going to start your calls again, asking for the sales department. Your goal with this round of calls is to find out the qualifications of new retail businesses, and if you can buy from the direct distributor. If you can not buy from them, ask them for their list of wholesale distributors, and the cycle continues until you can find a supplier that you can meet the requirements of.

You can see how this could be a lengthy and somewhat difficult process, and it is. For that reason, most of your competitors will not have gone through this process. Once you find the sources you can purchase from, you will be buying your products for less than many of your competitors who opted for the easier routes.

Remember also ... you will need to have registered your business and obtained the necessary resale certificate, tax ID, or credentials from your state or province which are needed for new businesses.

For the US, I have provided the links you will need to get this information for your state, later in this guide.

# Dealer Requirements

## Basic requirements

I often get asked ... "Do I really have to get a tax ID?" and the answer is always ... YES

The idea of registering your business and establishing it as a real business is a bit daunting to some, and I understand the hesitation, but in reality, registering your business isn't as hard as you may think.

In most cases with the USA, the minimum requirement to purchase from a wholesale account is a Tax ID. If your state collects taxes, then you will need some sort of resale certificate, which is going to include a tax number you will use to report sales tax collected on any in state sales. Often times this process does not cost anything. Here in Idaho, I just re-submitted my registration (mine had been canceled for non use) and I got my Tax ID number in 3 business days and it didn't cost me a dime.

Many wholesale merchants will require that you fill out a resale certificate for their business, these forms will be provided by the merchant, and they're used to give the wholesale merchant a document proving that you are a business they sell to in case they are audited for taxes. If a merchant does not have these documents then chances are they don't require them. Everything should be outlined on their new dealer application page, or instructions given from a sales rep.

You can download a [multijurisdiction form](#), this form is used by some distributors. Having the form on hand will speed up the application process.

The world of ecommerce is changing rapidly and it won't be long before every US state will be in a unified tax structure for Internet or cross border sales. There are 20+ states already either looking into accepting the unified tax structure or are already using it. I have more information regarding the unified tax in the (i) [US Tax ID links guide](#). (i)

If you are going to be making credit card or wire transfer purchases from the wholesale merchant, you won't need to qualify for credit, but some merchants may require that you fill out a credit app anyway. If they state you can't buy from them, try and reassure them you are a new business with no references and will be paying at the time you order.

If you want to set up 30 - 90 day terms then you will have to qualify, which will require a credit application, trade and bank references too.

Many merchants will have a sales rep call you before they approve a new account, just be honest with them and let them know you're a new start up and are looking to sell products on your own website. You can mention that you're still in the planning stages and let them know when you expect to be open for full sales.

If you're asked about eBay don't lie, let them know you are considering sales on eBay and you would like to know what their guidelines are on eBay sales. If they prohibit sales on eBay reassure them you will not be selling on eBay otherwise they won't allow you to sell their products. When you get your business running, pay special attention not to sell products purchased from that company on eBay.

There are other ways to sell online, like opening a Yahoo store, or your own ecommerce website.

Just remember, you don't want to purchase from companies that don't require proof of you being a legit business. If a company does not require a Tax ID, or resale certificate, you DON'T want to buy from them. You wouldn't be dealing with a true wholesale merchant and you will pay higher prices which will not allow for profit on sales.

## **Getting your tax ID #, or reseller certificate**

If your business will reside in the USA then all you need to do is right click on the link below and save it to your computer. You will need Adobe Acrobat in order to read the pdf, but most computers should already have this installed.

If you live outside the US, I'll be honest, I can't possibly know the requirements of every country / province. Therefore it will be up to you when researching the requirements needed to purchase at wholesale. Often times it can be as easy as asking your wholesale distributor what you need in order to buy from them. The wholesale distributors want your business and you will find them eager to help.

(remember, right click on the link and save it to your computer, unless you know if your browser will be able to open a pdf file)

[US Tax ID links pdf](#)

# Wholesale Lists

## Consumer Electronics / Home Theater / Plasma TV / LCD Flat Screens

### Distributors

**DBL Distributing Inc.** is a wholesale electronics distributor carrying over 15,000 products.

They also dropship.



### Contact Information

<http://www.dbldistributing.com>

DBL Distributing, Inc.  
16648 N. 94th St.  
Scottsdale, AZ 85260

Phone  
800-733-6766  
480-596-8636 (local)

Fax  
800-388-9636  
480-596-8620 (local)

Customer Service Fax  
877-321-7249  
480-483-8239 (local)

Hours of Operation  
6:00AM - 5:30PM  
Arizona Standard Time

Website Support  
[webmaster@dbldistributing.com](mailto:webmaster@dbldistributing.com)

DBL Distributing Inc. has two types of wholesale accounts, the basic one doesn't cost anything to sign up and is perfect for the new business start ups, while the ecommerce accounts have a set up fee and are designed for those who already have a web presence.  
[For more info ...](#)

### **Dealer Requirements**

- 1) Provide a copy of your tax id, business license or equivalent.
- 2) Fill out their "Sales Account Application"
- 3) Fill out their "State Resale Certificate" . . . This is different than a state issued certificate, this document is used by DBL Distributing Inc to provide proof you are a business buying from them should they get audited.
- 4) If you need NET terms you must fill out a credit application, otherwise you can pay with Visa or Mastercard without a credit application.
- 5) If you want to drop-ship you need to fill out their agreement form.

No minimum order requirements

[More Info ...](#)

Site Trust & Safety

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#)

[VeriSign Secured](#)

[Ranked #74 in the Top 100 Catalog Companies](#)

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about DBL Distributing Inc.

### **Examples of products carried**



<http://www.dblistributing.com>

**Electrograph** is considered one of the leading display distributors in the US, with over 20 years in business they have huge buying power with the manufactures and they claim to have the lowest prices because of it.

<http://www.electrograph.com>



### Contact Information

<http://www.electrograph.com>

Corporate Offices  
50 Marcus Boulevard  
Hauppauge, NY 11788  
Phone: 800-776-5768  
Direct: 631-436-5050  
Fax: 631-951-8885

Sales  
Phone: 800-776-5768  
Fax: 631-951-8886  
Fax II: 631-234-4119  
[sales@electrograph.com](mailto:sales@electrograph.com)

Marketing  
Phone: 800-658-2819  
Fax: 410-561-5457  
[marketing@electrograph.com](mailto:marketing@electrograph.com)

Electrograph has many regional offices,  
See their [CONTACT page for more](#)

Electrograph has a full spectrum of value added services to support it's resellers, from sales support to factory authorized repairs, and logistics

### Dealer Requirements

- 1) Provide a copy of your tax id, business license or equivalent.
- 2) Fill out their "Reseller Application"
- 3) If you need NET terms you need banking and trade references for a credit check.

No minimum order requirements found.

[More Info ...](#)

### **Site Trust & Safety]**

[McAfee Site Advisor ... OK](#)

I looked for a BBB on Electrograph and for Electrograph Systems Inc. but couldn't find anything on either name, but after doing a WHOIS on the website I found that the website is owned by Manchester Technologies which has the same address. Click on the arrow next to this text to see the site registration information.

[BBB Reliability Report](#)

[VeriSign Secured](#)

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Electrograph

### **Examples of products carried**



<http://www.electrograph.com>

**Thunderball Marketing Inc.** is a wholesale (only) electronics company, in business since 1985

<http://www.tball.com>



### Contact Information

<http://www.tball.com>

Thunderball Marketing Inc.  
10 Cragwood Road  
Avenel, NJ 07001  
Phone: 1-212-645-5600  
1-732-388-5000  
Fax: 1-212-645-6561

Joe Levy: International Sales  
[Joe at Thunderball](#)

Jamie Sutton: New Accounts  
[Jamie at Thunderball](#)

Mike Maxwell: Domestic Sales  
[Mike at Thunderball](#)

Bobby Ioppolo: New Jersey, Queens Electronics Stores  
[Bobby at Thunderball](#)

Alan Henslovitz: E-tail Accounts  
[Alan at Thunderball](#)

Mario Hochman: Mobile Audio, Pro DJ,  
Brooklyn, Queens Bronx  
[Mario at Thunderball](#)

Morris: Manhattan  
[Morris at Thunderball](#)

Marc Eskenazi: Long Island, Queens; Car Audio

[Marc at Thunderball](#)

Technical & advertising:

Tassos Gioia: [Support at Thunderball](#)

Accounts Payable:

Chana: [Chana at Thunderball](#)

### **Dealer Requirements**

- 1) Fill out and fax in the dealer application.
- 2) Send in a copy of your tax id or resale certificate.
- 3) Fill out their state resale form and fax it back

Ask them about dropshipping, I couldn't find any information on their site but elsewhere in the web I found a forum discussion where someone was seeking dropshipping from them and had a question on them wanting their bank account information.

After you submit the required information you can track the progress of your application, there is a mention of a \$1000 activation fee but I'm waiting on a confirmation as to what is required with that.

[More Info ...](#)

### **Site Trust & Safety**

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#)

Couldn't verify SSL but that doesn't mean they don't have a SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about ThunderBall Marketing Inc

### **Examples Of Products Carried**



<http://www.tball.com>

**D & H** carries a large variety of consumer electronics at wholesale pricing, they assign an account rep to help you with your business. (very personal approach to customer care and support)

<https://www.dandh.com>



#### Contact Information

<https://www.dandh.com>

#### **D&H Corporate Headquarters**

2525 North Seventh Street  
PO Box 5967  
Harrisburg, PA 17110-0967  
1-800-877-1200

#### **Harrisburg - West Shore Branch**

500 Terminal Road  
Camp Hill, PA 17011  
Phone: 717-731-1902  
Fax: 717-731-1909

#### **Harrisburg - Returns Center**

2453 North Seventh Street  
Harrisburg, PA 17110  
Phone: 717-255-7835  
Fax: 717-255-7896

#### **Midwest Distribution Hub**

1455A Remington Boulevard  
Bolingbrook, IL 60490  
Phone: 630-226-1350  
Fax: 630-226-1539

#### **West Coast Distribution Hub**

3701 South Minnewawa Avenue  
Fresno, CA 93725  
Phone: 559-233-3001  
Fax: 559-233-3043

#### **Mid-Atlantic Distribution Hub and Configuration Facility**

Union Square Industrial Park  
909 Katie Court  
Harrisburg, PA 17109  
Phone: 717-255-7832  
Fax: 717-255-7831

#### **Southeast Distribution Hub**

8000 Forshee Dr.  
Jacksonville, FL 32219  
Phone: 904-378-2677  
Fax: 904-378-2769

**Southern Distribution Hub**

600 Freeport Parkway, Suite 400  
Coppell, TX 75019  
Phone: 972-393-6813  
Fax: 972-304-0184

For driving directions see their [contact page](#)

**Dealer Requirements**

- 1) Fill out and fax in the new reseller application.
- 2) You will need a tax ID or resale certificate.
- 3) Fill out their state resale form and fax it back

D & H has a dropshipping program too

[More Info ...](#)

**Site Trust & Safety**

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#) . . . D&H is a member of their local BBB in good standing, they have had 5 complaints that have been resolved, and have been members of the BBB since 2002.

This certificate has been verified for the following uses:

[SSL Server Certificate](#)

<b>Issued To</b>	
Common Name (CN)	www.dandh.com
Organization (O)	D and H Distributing Company
Organizational Unit (OU)	IS Department
Serial Number	09:3D:53:E7:8A:D0:4D:BC:B9:0E:A8:65:03:0A:E8:F5
<b>Issued By</b>	
Common Name (CN)	VeriSign Class 3 Secure Server CA
Organization (O)	VeriSign, Inc.
Organizational Unit (OU)	VeriSign Trust Network
<b>Validity</b>	
Issued On	7/25/05
Expires On	9/16/08
<b>Fingerprints</b>	
SHA1 Fingerprint	10:51:48:F5:79:7B:DE:91:5C:0C:3D:45:6C:F0:91:9D:44:DE:FA:D9
MD5 Fingerprint	01:19:27:07:64:69:89:6C:2A:66:ED:CA:89:2A:F9:48

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about ThunderBall Marketing Inc.

**Examples Of Products Carried**

- \* System Integrator
- \* Mobile
- \* Networking
- \* Data Storage
- \* Peripherals

- \* Software
- \* Surveillance
- \* Home Automation
- \* Presentation & Video
- \* Educational

- \* Digital Imaging & Video
- \* Sound & Audio
- \* Gaming
- \* Consumer Electronics
- \* Home & Appliance

<https://www.dandh.com>

**Visual Solutions Distributing, Inc.** is a national value-added distributor of high tech display systems and complete audio-visual solutions. Specializing in large screen displays such as PLASMA Monitors, LCD Monitors/TV, DLP and LCD Projection systems.

<http://www.visualsolutionsdist.com>



#### **Contact Information**

<http://www.visualsolutionsdist.com/>

#### **CORPORATE OFFICE**

Contact: Tony Wiggins

135 Short Street Suite B  
Lawrenceburg, IN 47025  
Toll Free: 877-367-4449  
Phone: 812-539-1866  
Fax: 812-539-2461

#### **NORTHEAST Region**

Contact: Joe Viola

21 Lindsay Road  
Hooksett, NH 03106  
Toll Free: 866-864-6745  
Phone: 603-623-3484  
Fax: 603-623-0874

Territory Covered:

CT, MA, ME, NH, NY, RI, VT

#### **MID-ATLANTIC Region**

Contact: Allan Fuson

8056 Twin Creek Trace  
West Chester, OH 45069-2275  
Toll Free: 877-428-9968  
Phone: 513-779-9968  
Fax: 513-755-0073

Contact: Jeff Cowens

#### **SOUTHEAST Region**

Contact: Mike Huth

28 Sandpiper Court  
Amelia, OH 45102  
Toll Free: 877-411-4600  
Phone: 513-752-5301  
Fax: 513-752-5305

Territory Covered:

AL, FL, GA,

MS, NC, SC, TN  
135 Short Street, Suite B  
Lawrenceburg, IN 47025  
Toll Free: 877-367-4449  
Phone: 812-539-1866  
Fax: 812-539-2461

**NORTH CENTRAL Region**  
Contact: Gail Cameron

204 Iris Drive  
Streamwood, IL 60107  
Territory Covered: Toll Free: 866-873-4245  
DE, KY, MD, NJ, OH, PA, VA, WV Phone: 630-855-6818  
Fax: 630-855-6656

Territory Covered:  
**SOUTH CENTRAL Region** IA, IL, IN, KS, MI, MN, MO, ND, NE, SD, WI  
Contact: Eric Cameron

204 Iris Drive  
Streamwood, IL 60107  
Toll Free: 866-873-4821  
Phone: 630-830-2120  
Fax: 866-329-4245

**WESTERN Region**  
Contact: Peter Tong  
15012 Greenwood Avenue North  
Shoreline, WA 98133  
Toll Free: 866-661-8379  
Territory Covered: AR, LA, OK, TX Phone: 206-417-8356  
Fax: 206-417-8266

**ALL Regions** Contact: Chris Luley  
Contact: Wayne Kubinski  
11718 Cloverlawn Court  
3253 Gresham Lane East Adelanto, CA 92301  
Aurora, IL 60504 Toll Free: 877-388-2859  
Toll Free: 866-907-9570 Phone: 760-530-0383  
Phone: 630-820-5179 Fax: 760-530-1011  
Fax: 630-820-5179

Territory Covered:  
Territory Covered: All CA, OR, WA, AK, HI, AZ, NV, UT, ID, NM, CO, WY, MT

**Dealer Requirements**

1) Fill out their online form and a rep will call you back to discuss your application.

I submitted the online form and was sent an email with their application, and a request for me to fax in a copy of my resale certificate.

[More Info ...](#)

**Site Trust & Safety**

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report . . .](#)

Didn't have enough information to evaluate a SSL security certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Visual Solutions Distributing Inc.

## Examples Of Products Carried



<http://www.visualsolutionsdist.com/>

**TriStar Distributing** - Focused on 100% customer satisfaction, TriStar Distributing supplies superior electronic and specialty products to the recreational vehicle, conversion, limousine, marine and spa industries. They also have a full research and development team to originate and design new products.

<http://www.tristardistributing.com>



#### Contact Information

<http://www.tristardistributing.com/>

#### TriStar Distributing Corp. Headquarters

58263 Charlotte Ave  
Elkhart, IN 46517  
Toll Free: (800) 456-3340  
Local: (574) 294-2684  
Fax: (574) 296-7564  
E-Mail: [Sales@Tristardistributing.com](mailto:Sales@Tristardistributing.com)

#### Georgia TriStar Distributing

1198 HWY 280 WEST  
CORDELE GA 31015  
Toll Free: (800) 323-2119  
Local: (229) 985-2119  
Fax: (229) 890-2119  
E-Mail: [sarch@dehco.com](mailto:sarch@dehco.com)

#### California TriStar Distributing

1330 East Riverview Drive  
San Bernardino, CA. 92408  
Toll Free: (800) 457-3322  
Local: (909) 799-0054  
Fax: (909) 799-0699  
E-Mail: [Mdowell@dehco.com](mailto:Mdowell@dehco.com)

#### Oregon TriStar Distributing

2034 W. 2nd Ave.  
Eugene, OR 97402  
Toll Free: (888) 749-1794  
Local: (541) 349-1794  
Fax: (541) 349-1796  
E-Mail: [Solson@dehco.com](mailto:Solson@dehco.com)

#### TriStar Southern Supply of Florida

520 SW 31st Ave.  
Ocala, FL 34474  
Toll Free: (800) 873-9284

#### North Carolina Tristar Distributing

233 Commerce Blvd  
Statesville, NC 28677  
Toll Free: (888) 534-8261

Local: (352) 620-0788  
Fax: (352) 620-0626  
E-Mail: [Bennen@dehco.com](mailto:Bennen@dehco.com)

Local: (704) 872-8210  
Fax: (704) 872-8733  
E-Mail: [kcarter@dehco.com](mailto:kcarter@dehco.com)

### **Dealer Requirements**

If you wish to become a dealer/customer, you can contact their sales department at [sales@tristardistributing.com](mailto:sales@tristardistributing.com) or by completing the form [located here](#).

### **Site Trust & Safety**

[McAfee Site Advisor ... OK](#)

BBB Reliability Report. . . Couldn't find any information from the BBB

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about TriStar Distributing

### **Examples Of Products Carried**



<http://www.tristardistributing.com/>

**TecNec** - For over 18 years, thousands of contractors, resellers, systems integrators, VAR's, dealers, distributors and original equipment manufacturers (OEMs) have made TecNec Distributing their wholesale source.

<http://www.tecnec.com>



### Contact Information

<http://www.tecnec.com>

Mailing Address:  
TecNec Distributing  
812 Kings Highway  
PO Box 397  
Saugerties, New York (USA) 12477

Toll Free: 800-543-0909 EXT. 1  
(USA, Canada, Mexico, Caribbean)  
International: 845-246-0428 x306  
Fax: 845-246-0626  
Hours: 8:30AM to 7:00PM M-F EST

[Sales Dept.](#)  
[International Sales](#)  
[Webmaster](#)

### Dealer Requirements

- 1) Fill out the new dealer application.
- 2) You will need a tax ID or resale certificate.
- 3) Fill out and return a [resale certificate](#)

[More Info ...](#)

### Site Trust & Safety

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#) . . . TecNec is a division of Tower Products Inc.

[Verisign Secured Site](#)

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about TecNec Distributing

### **Examples Of Products Carried**



<http://www.tecnec.com>

**Dragon Distributing** is a leading, non-competing wholesale distributor who specializes in the distribution of consumer electronics to independent dealers and chain store operations.

<http://www.dragondistributing.com>



### Contact Information

<http://www.dragondistributing.com>

Address: 503 McCleary Road  
Excelsior Springs, MO 64024

Local Number: (816) 630-6011  
Toll-Free: (800) 825-3746  
Fax Number: (816) 630-0968

[Send Us An Email](#)

### Dealer Requirements

- 1) Fill out the dealer application. (the online form is not on a secure page, therefore I would advise you download the downloadable forms instead) Fax or mail the forms back.
- 2) You will need a tax ID or resale certificate.
- 3) A business checking account in the business name
- 4) Completed tax exemption certificate,  
[Missouri Sales/Use Tax Exemption Certificate](#)

### Site Trust & Safety

[McAfee Site Advisor ... OK](#)

BBB Reliability Report\_ . . Couldn't find anything on Dragon Distributing nor Vogler Enterprises.

Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Dragon Distributing.

**Examples Of Products Carried**



<http://www.dragondistributing.com>

**21st Century Distributing** specializes in providing top quality home electronics to qualified retailers across the United States.

<http://www.21stcenturydist.com>



### Contact Information

<http://www.21stcenturydist.com>

#### **Garner Location:**

21st Century Distributing  
529 Dynamic Dr.  
Garner, NC 27529

#### **Charlotte Location:**

21st Century Distributing  
1432 Center Park Dr.  
Charlotte, NC 28217

#### **Atlanta Location:**

21st Century Distributing  
2718 Brickton North Dr.  
Buford, GA 30518

### Dealer Requirements

- 1) Consumer Electronics Retailer with a valid "Sales and Use" tax license
- 2) Submit their new authorized dealer registration.
- 3) Fill out their [state resale form](#) and fax it back

[Other forms](#) (credit authorization etc.)

[More Info ...](#)

### Site Trust & Safety

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#) . . . No complaints have been filed.

Nothing could be found regarding their SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about 21st Century Distributing.

### **Examples Of Products Carried**



<http://www.21stcenturydist.com>

**ICON Distributing, Inc.** has put together several experienced individuals that strive to consistently meet and exceed our customer's expectations by providing world-class service and quality products.

<http://www.icondistributing.net>



### Contact Information

<http://www.icondistributing.net>

7432 E. Tierra Buena Ln. Suite 102  
Scottsdale, AZ 85260  
Office: (480) 607-6616  
Fax: (480) 607-6979

### Dealer Requirements

- 1) Create a login profile
- 2) Fill out their dealer and credit application.
- 3) You will need a tax ID or resale certificate.

[More Info ...](#)

### Site Trust & Safety

[McAfee Site Advisor ... Not Yet Reviewed](#)

BBB Reliability Report\_ . . . Couldn't find anything from the BBB on ICON

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about ICON.

## Examples Of Products Carried



<http://www.icondistributing.net>

**Glenco Distributing, Inc.** is a locally owned and operated wholesale appliance, electronic, and furniture distributor. For over 25 years, Glenco Distributing, Inc. has been one of the leading wholesale distributors in the Rocky Mountain Region.

<http://www.glencodistributing.com>



#### **Contact Information**

<http://www.glencodistributing.com>

#### **Denver Office**

Glenco Distributing, Inc.  
5055 E. 48th Ave.  
Denver, CO 80216

Phone: 303-394-4888  
Toll Free: 800-333-1022  
Fax: 303-394-2317

#### **Grand Junction Office**

Glenco Distributing, Inc.  
1931 East Main St.  
Grand Junction, CO 81501

Phone: 970-248-9030  
Toll Free: 877-248-9030  
Fax: 970-248-9045

#### **Evans Office**

Glenco Distributing, Inc.  
1007 42nd St.  
Evans, CO 80620

By Appointment Call  
Chuck Tanner: 303-435-8926

#### **Dealer Requirements**

1) Fill out their sign up page on their website. *(I will update this once I get more information*

*back from Glenco as I filled out their sign up page but haven't heard back from them yet)*

2) You will need a tax ID or resale certificate.

[More Info ...](#)

### **Site Trust & Safety**

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#) . . .

Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = There is a record on the OBB, but nothing negative, they only show them as having their address, and the typical warning because they really don't have any information on them.

No negative or adverse information turned up elsewhere online about Glenco Distributing.

### **Examples Of Products Carried**



<http://www.glencodistributing.com>

**SED International, Inc.**, founded in 1980 is a leading provider of computer hardware, wireless communications, consumer electronics, and e-business solutions to channel partners throughout the United States and Latin America.

<http://www.sedonline.com>



#### Contact Information

<http://www.sedonline.com>

#### **SED International World Wide Headquarters:**

4916 North Royal Atlanta Drive  
Tucker, GA 30084  
Telephone: 800.444.8962  
Fax: 800.329.2733

#### **Atlanta, Georgia**

4916 N. Royal Atlanta Dr.  
Atlanta, GA 30084  
Telephone: 770.491.8962  
Toll free: 800.745.7700

#### **City of Industry, California**

1041 S. Lawson Street  
City of Industry, CA 91748  
Telephone: 626.854.6900  
Toll free: 800.337.8343

#### **Dallas, Texas**

1111 Digital Drive  
Richardson, TX 75081  
Toll free: 800.745.7850

#### **Miami, Florida**

1729 NW 84th Avenue  
Miami, FL 33126  
Telephone: 305.592.0199  
Toll Free: 800.592.0199

#### **Bogotá, Colombia**

**Tampa, Florida**  
6710 Benjamin Road # 800  
Tampa, FL 33634  
Telephone: 813.884.8470  
Toll Free: 866.322.7010

Cra. 1 No. 7-320, Variante  
Chia-Cota km1  
Chia, Cundinamarca Colombia  
Telephone: 011.571.861.4000  
<http://www.sedcolombia.com>

## **Buenos Aires, Argentina**

Intermaco s.r.l.

Florida 537/71

Galeria Jardin, Subsuelo

Locales 288/282

(1005) Buenos Aires, Argentina

Telephone: 011.541.14.393.4471

<http://www.intermaco.com.ar>

[MORE contacts ...](#)

## **Dealer Requirements**

- 1) Call their dedicated sales number to establish an account.
- 2) You will need a tax ID or resale certificate.
- 3) Fill out the Credit / New Customer Form
- 4) Fill out the rest of the forms ... credit card authorization, tax forms, NY reseller tax certificate

[More Info ...](#)

## **Site Trust & Safety**

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report . . .](#)

Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about SED International

## **Examples Of Products Carried**



<http://www.sedonline.com>



Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Brooke.

#### **Examples Of Products Carried**



<http://www.brookedist.com>

**Autco** was started in 1970, and has specialized sales divisions for Consumer Electronics (Home and Car) products, St. Louis Homebuilder Services (One Stop Shop), New Car Dealer Automotive Expediter Services, and Institutional Sales.

<http://www.autco.com>



### Contact Information

<http://www.autco.com>

Autco Distributing  
10900 Midwest Industrial Blvd.  
St. Louis, MO 63132

Phone: (800) 777-6524  
Fax: (800) 443-2344

### Dealer Requirements

- 1) Registration is simple. First, fill out a brief online form. You will then be instructed on what to do next. It may take a few days or weeks until we can process your paperwork and approve you. Once you are approved, you will be able to view special volume and tiered pricing. The prices that will be displayed to you will be customized for your business.
- 2) Fill out the credit Application
- 3) Fill out the Sales / Use tax exemption certificate
- 4) Provide copies of your current financial statement
- 5) Send a copy of your business license
- 6) Send a copy of your drivers license.

[Start your dealer registration](#)

## Site Trust & Safety

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#)

Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Autco.

## Examples Of Products Carried



<http://www.autco.com>

**AVAD Northern California** specializes in serving the residential audio, video and low voltage dealer. Form high technology audio and video products, to communications, security systems, and lighting control.

<http://www.avadnc.com>



#### Contact Information

<http://www.avadnc.com>

#### **AVAD Nor Cal - Livermore**

333 Stealth Court  
Livermore, CA 94551  
Phone: 888-800-4833  
Fax: 925-245-1487

#### **AVAD Nor Cal - Sacramento**

1101 N Market Blvd. Suite 6  
Sacramento, CA 95834  
Phone: 800-430-4194  
Fax: 916-669-4924

#### **AVAD Nor Cal - San Jose**

2465 Zanker Rd.  
San Jose, CA 95131  
Phone: 866-633-0437  
Fax: 408-715-9566

#### Dealer Requirements

- 1) Fill out the dealer application. and policies acceptance
- 2) You will need a tax ID or resale certificate.

[More Info ...](#)

**Site Trust & Safety**

[McAfee Site Advisor ... OK](#)

BBB Reliability Report\_ . . . Couldn't find anything on AVAD

Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Avad.

### **Examples Of Products Carried**



<http://www.avadnc.com>

**ActiveLight Inc.** is an added-value distributor of advanced display systems and solutions. As a national distributor of gas plasma displays, ActiveLight is helping to develop the market for this exciting new technology.

<http://www.activelight.com>



### Contact Information

<http://www.activelight.com>

ActiveLight  
19462 Powder Hill Place Ste 201  
Poulsbo, WA 98370

Phone: 360-779-8490  
Toll Free: 800-557-2796

[Online Contact Form](#)

### Dealer Requirements

- 1) Fill out the online pre-application for on their website and a rep will be in touch with you.
- 2) You will need at least a tax ID or resale certificate.

[More info ...](#)

### Site Trust & Safety

[McAfee Site Advisor ... OK](#)

BBB Reliability Report . . . Couldn't find anything on Dragon Active Light.  
Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about ActiveLight.

**Examples Of Products Carried**



<http://www.activelight.com>

**Custom Plus Distributing**, supplies consumer electronics to specialty retailers & custom installation dealers in areas of Washington, Oregon, Idaho, Montana, Alaska and areas of California and Nevada.

<http://customplustistributing.com>



### Contact Information

<http://customplustistributing.com>

Custom Plus Distributing  
4310 B Street NW  
Auburn, Washington 98001  
Phone: 253-859-1159  
Fax: 253-859-1179

Contact Us by Email

[sales@customplustistributing.com](mailto:sales@customplustistributing.com)

### Dealer Requirements

- 1) Fill out the dealer application.
- 2) You will need a tax ID or resale certificate.
- 3) A business checking account in the business name

[Dealer app \(PDF\)](#)

### Site Trust & Safety

[McAfee Site Advisor ... OK](#)

BBB Reliability Report . . . Couldn't find anything on Custom Plus Distributing.  
Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Custom Plus Distributing.

**Examples Of Products Carried**



<http://customplusedistributing.com>

**Stampede-USA** is a leading distributor of presentation and home theater products including LCD projectors and flat panel displays. We provide a complete range of brand name equipment including NEC, InFocus, Mitsubishi and Hitachi to a variety of audio/visual, computer and home theater resellers and integrators in the United States, Canada and Latin America.

<http://www.stampede-usa.com>



### Contact Information

<http://www.stampede-usa.com>

Stampede Headquarters

3332 Walden Ave, Suite 106  
Depew, NY 14043

Tel: +1 800.398.5652 (Toll free)  
+1 716.635.9474 (Buffalo office)  
+1 305.470.1248 (Miami office)

Fax: +1 716.635.9484

### Dealer Requirements

- 1) Fill out the online dealer application.
- 2) You will need a tax ID or resale certificate.

[More info ...](#)

### Site Trust & Safety

[McAfee Site Advisor](#) ... The Site Advisor don't have them listed yet.

BBB Reliability Report\_ . . . Couldn't find anything on Stampede.  
Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Stampede USA.

**Examples Of Products Carried**



<http://www.stampede-usa.com>

**Elitech International USA** is a professional manufacturer and importer of high quality audiovisual products and furniture in the west coast of the United States. Our design team and factories are located in China and Taiwan. Our product lines include projection screens, metal carts, projector mounts and motorized lifts for use in offices, home, lecture halls, conference rooms and laboratories

<http://www.elitechusa.com>



### Contact Information

<http://www.elitechusa.com>

Elitech International USA, Inc.  
P.O.Box 8162  
Rowland Heights, CA 91748 USA

Tel: 909-782-9206

[service@elitechusa.com](mailto:service@elitechusa.com)

Elitech International USA Offers the following services:

1. Wholesale: For those who are engaged in selling to schools, churches, governments, companies or retail markets, we are your best supplier. We offer warranted high quality products at very competitive wholesale price. Our shipments are always on time. Payment in term is also available. Please contact us for your special deals.
2. Drop-shipments: For those who are small business owners or engaged in Internet sales, we offer risk-free drop-shipments services. You do not have to warehouse any of our products, just concentrate on your sales; we will take care of all the warehousing, shipping and paper works. Every effort is made to help you become succeed in your business. Reseller credit is available for qualified applicants.

### Dealer Requirements

- 1) Complete the Reseller Application.

Products must be for resale.

Once a reseller has been approved, reseller pricing, including quantity discounts will apply.

You will receive all dealer mailings.

Payment options include: prepayment by company checks, credit card, paypal.com, and wire transfers.

[More Info ...](#)

### **Site Trust & Safety**

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#) . . . Elitech has a AAA rating with the BBB

Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about Elitech International.

### **Examples Of Products Carried**



<http://www.elitechusa.com>

**AAMP of America's** Home Division goal is to provide retailers with an unmatched profitability tool while surpassing expectations from even the most demanding consumers. They also encompasses a full line of speakers and all necessary installation tools any pro would desire and much more!

<http://aampofamerica.com>



#### Contact Information

<http://aampofamerica.com>

Corporate Headquarters  
13160 56th Court  
Clearwater, Florida 33760  
Phone: 800-477-2267  
(727)-572-9255  
Fax: 727-573-9326

AAMP of America, Inc. ("AAMP"), based in Clearwater, Florida, is a leading developer, marketer, and distributor in the 12-volt mobile audio after-market accessory industry, offering a range of products primarily under the following brand names: Stinger Electronics, Peripheral Electronics, and Best Kits and Harnesses.

#### Dealer Requirements

1) Contact their sales team.

[More info ...](#)

#### Site Trust & Safety

[McAfee Site Advisor ... OK](#)

[BBB Reliability Report](#) . . .

Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about AAMP of America.

**Examples Of Products Carried**



<http://aampofamerica.com>

**A to Z Stores Online** is a drop-ship company, there's not drop ship fees, or minimum orders, nor do they require a membership fee. It's free to sign up. I don't have enough information yet to feel 100% comfortable with them in this guide as I'm waiting for my account to be approved so I can make sure they are legit. ( wanted to include it so you can see for yourself, and it may get removed soon )

The sign up process involves filling out a web based form and then you have to sign and return their terms agreement form (that's where I'm at, the form has been submitted, and I'm waiting for access)

<http://www.atozstoresonline.com>



### Contact Information

<http://www.atozstoresonline.com>

[Web based contact](#)

Something that is interesting about this source, is the owner of the website is an active Powerseller on eBay. The first thing that comes to mind is, this will be your competition, and I'm sure you won't be able to beat their prices.

The eBay ID = [jayant236](#)

### Dealer Requirements

- 1) Fill out their online registration form.
- 2) Accept their terms, sign and return it for access.
- 3) [Contact](#) them for wholesale pricing.

[More info ...](#)

### Site Trust & Safety

[McAfee Site Advisor](#)... Site wasn't profiled yet.

BBB Reliability Report\_ . . Couldn't find anything on A.

Didn't find anything for the SSL certificate.

[RipOffReport](#) = Nothing found

[Online Business Bureau](#) = Nothing Found

No negative or adverse information turned up elsewhere online about A to Z Online.

### **Examples Of Products Carried**



<http://www.atozstoresonline.com>

## International Sources

I don't have a way to do research on these companies, but wanted to include them because I have either seen discussions recommending them or they looked legit. If anyone has a bad experience with any of these sources please let me know and I will remove them.

PLEASE USE THESE SOURCES WITH MORE CAUTION.

**New Zealand - Super Services**, carries an assortment of wholesale merchandise, including computers, consumer electronics, toys and hobbies, jewelry, binoculars, fragrances and more.

[Dealer Application](#)



<http://www.superservices.co.nz>

**Australia - A Brighter Image Pty Ltd (ABI)** is a wholesale-only distributor of audiovisual products, and as such this site is designed for Dealers/Resellers and Government Contract only.

[Dealer Application](#)



<http://www.abimage.com.au/home.php>

**Australia - Morning Star Computers Ltd.** was established in August 1996 to provide diverse ranges of computer components to computer resellers in New Zealand and Australia. Our goal is to satisfy the growing needs for affordable PCs in New Zealand and Australia.

[Dealer Application](#)



<http://www.morning-star.net.au>

**Australia - QCP** was established early March 2001 to fulfil a need for a wholesale distributor of computer components and peripherals in the Darling Downs and South West Qld area. QCP also manufactures computer systems.

[Dealer Terms](#) - Look to the left column for the pdf dealer application.



<http://www.qcp.com.au>

**UK - A+K AV Distribution** provides dealers with fast access to a superb portfolio of carefully selected products.

[Dealer Application](#)



<http://www.anders-kern.co.uk>

**China - DHgate** is a wholesale marketplace, similar to Alibaba but from what I have seen online they have a legit sight. The only complaint I have seen is you have to be careful with sellers that offer fake merchandise. Si if the price is too good to be true proceed with caution and a lot of questions.

**Be very careful with the iPod look-a-likes**

[Join for free](#)



<http://www.dhgate.com>

**China - Chinavasion** is a Chinese owned general trading and wholesale company located in Shenzhen, China. We buy exclusively from Chinese manufacturers who produce Consumer Electronics, gadgets, and PC accessories. Everything we buy and sell is made in China and now you can buy these products direct from China, at wholesale prices, right here in our online wholesale shop.

[Create Account](#)



<http://www.chinavasion.com>

<http://www.gladieschina.com>

## Trade Distributors

### Edge Distributors Group

These websites are dedicated to the Home Theater / Custom Video installation market. They sell products to audio / video contractors and installers.

<http://www.newresource.com/>  
<http://www.brichco.com/>  
<http://www.bdcistributors.com/>  
<http://www.techsourcedist.com/>  
<http://www.b-hdistrib.com/>  
<http://www.electronics-source.com/>  
<http://www.ctdmarketing.com/>  
<http://www.brightstardist.com/>  
<http://www.summitdistributing.com/>  
<http://www.rjthrockmorton.com/>  
<http://www.electroniclane.com/>  
<http://www.cuttingedgedist.com/>  
<http://www.electronicstockroom.com/>  
<http://www.rollselectronics.com/>  
<http://www.edgegroup.org>

## Manufacturers Info

### Sony

Information on becoming an authorized reseller through Sony. (Firefox browser is not supported)

<http://b2b.sel.sony.com/pad/>

### Toshiba Authorized Distributors

[Ingram Micro](#)  
[Synnex](#)  
[ICG](#)  
[PC Wholesale](#)  
[Tech Data](#)

### Pioneer

Pioneer does not allow internet retailers to sell Pioneer products on eBay

\*\*\* I will add manufacturers information as I come across it. This is very difficult information to come by.

## Trade Pubs / Info

Use these sites to subscribe to trade publications that cater to the markets you want to purchase from.

<http://www.narda.com>

<http://multichannelmerchant.com/>

<http://www.tradepubs.com>

<http://mediafinder.com/>